



# PERSONNEL AND SERVICES RATES

# PERSONNEL AND SERVICES RATES

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# AUDIO & VISUAL SERVICES

# PERSONNEL AND SERVICES RATES

## AUDIO & VISUAL SERVICES

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### INTRODUCTION

Proshow Audiovisual delivers an outstanding event experience at the highest level of service and quality by maximizing state of the art technology to create impactful experiences that clearly communicate our clients' messages. Much more than an equipment supplier, we are second to none in client-focused audio visual services, and we engineer innovative technology-driven creative solutions designed to capture and present each event's distinct vision and requirements.

Proshow is uniquely capable in our scale and scope to produce audio visual projects of all sizes, regardless of complexity and intricacy. Our services include large screen, high resolution LED, 4K+ panoramic projection, HD/4K cameras, graphics switching, 3D mapping, webcasting, sound reinforcement and everything technical you might need for live events of all types. We support thousands of events annually in Canada and are driven by an enterprise-wide passion to provide flawless technical services and exceptional event experiences to each and every client, audience and participant.

### OUR PEOPLE

Industry-leading expertise, an innovative spirit, relentless attention to detail and precise execution are the hallmarks of our most valuable asset, the Proshow team. Our technicians love what they do and are among the best in the business at delivering seamless audio, video, broadcast, and webcasting services.

### OUR EQUIPMENT

We supply state-of-the-art equipment, supported by industry-leading proprietary packaging and quality control processes and backed up by our unparalleled in-house engineering and service department. Our product offerings include:

#### Video

- Theatrixx 2.6mm LED video wall systems
- Barco UDM-4K22 & 4K30 3-chip laser projectors
- Conventional 16:9 and ultra-wide (up to 160' wide) projection screens
- Barco Event Master screen management systems
- Dataton Watchout! media servers
- Sony and Black Magic URSA broadcast studio cameras with lenses up to 90x

#### Audio

- Shure Axient Digital and ULX-D wireless microphones
- Meyer professional line-array systems (M'elodie, Mina, Lina)
- Yamaha QL5, QL1 and LS9 digital consoles

#### Simultaneous Interpretation

- ISO4043-2016 compliant multi-language wireless distribution systems from Bosch

#### Presenter Support

- Confidence monitors

# PERSONNEL AND SERVICES RATES

## AUDIO & VISUAL SERVICES

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- PowerPoint remote controls
- Speaker timers

This is only a small sampling of our extensive equipment inventory. Please contact us with your specific needs.

### AUDIO VISUAL SERVICE RATES

| Rate per Hour              |          |
|----------------------------|----------|
| Pre-Production             | \$155.00 |
| Production Management      | \$150.00 |
| Level 1 Technical Operator | \$124.00 |
| Level 2 Technical Operator | \$108.00 |
| General Technician         | \$98.00  |

### OVERTIME RATES

| Rate per Hour                  |                                      |
|--------------------------------|--------------------------------------|
| Overtime Rate – after 8 hours  | 1.5 times booked rate                |
| Overtime Rate – after 12 hours | 2 times booked rate                  |
| Midnight to 06:00              | 2 times booked rate                  |
| Canadian Statutory Holidays    | 1.5 times booked rate for hours 1-12 |

### CONTACT

Rates are subject to change without notice and are subject to applicable taxes. Please contact Proshow Audiovisual at [yccinquiries@proshow.com](mailto:yccinquiries@proshow.com) or 604 647 7280 for a customized quote.

# COMPRESSED AIR SERVICES



# PERSONNEL AND SERVICES RATES

## COMPRESSED AIR SERVICES

### INTRODUCTION

All compressed air services are sold on a per booth/exhibitor basis and prices are per Event. Compressed air services are only available in the West Exhibit Halls. Prices are subject to change without notice and are subject to applicable taxes.

### COMPRESSED AIR EQUIPMENT

| Standard Installations<br>(Exhibit Halls)  | Advance<br>Rate<br>(21 days<br>prior to<br>event move-<br>in) | Standard Rate<br>(under 21 days<br>to 48H prior to<br>event move-in) | Late Rate<br>(48H prior<br>to event<br>move-in) |
|--|---|--|---|
| Compressed Air – First<br>Connection for ¼" Quick<br>Connect fitting* (West<br>Exhibit Halls)                | \$879.50  | \$1,011.50   | By quote  |
| Compressed Air – Additional<br>Connection within 5' for ¼"<br>Quick Connect fitting* (West<br>Exhibit Halls) | \$444.00  | \$510.50   | By quote  |

Note: Compressed air services are only available in the West Exhibit Halls.

\*Please add a minimum of 2 hours labour for installation and dismantle of any compressed air connection with hose size rated 5/16", 3/8" or 1/2". Sizes not listed are not compatible.

### COMPRESSED AIR SERVICES STAFF

| Compressed<br>Air<br>Services Staff | Advance Rate<br>(21 days prior to<br>event move-in) | Standard Rate<br>(under 21 days to<br>48H prior to event<br>move-in) | Late Rate<br>(48H prior to<br>event move-<br>in) |
|-------------------------------------|---|--|--|
| Technician                          | \$182.50  | \$210.00   | \$274.00   |
| Standby<br>Technician               | \$182.50  | \$210.00   | \$274.00   |

Note: 4 hour minimum call for Technicians.

### CONTACT

## PERSONNEL AND SERVICES RATES

### COMPRESSED AIR SERVICES

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Please contact your Event Manager or Exhibit Services add at 604 647 7480 or [exhibitservices@vancouverconventioncentre.com](mailto:exhibitservices@vancouverconventioncentre.com) for more information.

# ELECTRICAL SERVICES

# PERSONNEL AND SERVICES RATES

## ELECTRICAL SERVICES

### INTRODUCTION

All electrical services are provided per Event or booth space and include one installation and removal. Prices are subject to change without notice and are subject to applicable taxes. For outdoor electrical or overhead electrical requirements, please speak to our Event Manager for options and pricing. For custom electrical layouts in booths or meeting rooms, electrical labour may be required.

### TEMPORARY POWER

| Power Requirement   | Advance Rate<br>(21 days prior to event move-in) | Standard Rate<br>(under 21 days to 48H prior to event move-in) | Late Rate<br>(48H prior to event move-in) |
|---|--|--|---|
| BASIC POWER   |  |  |   |
| 15 Amp 120 Volt<br>1500 Watt Outlet<br><br>(standard household circuit) | \$161.00   | \$184.00   | \$240.00                                  |
| 20 Amp 120 Volt<br>2000 Watt Outlet<br><br>(standard household circuit) | \$233.50   | \$268.50   | \$350.50                                  |
| PRODUCTION OR COMMERCIAL POWER*   |  |  |   |
| 20 Amp 120/208 Volt<br>Single Phase Outlet                              | \$318.50   | \$366.50   | \$478.00                                  |
| 20 Amp 120/208 Volt<br>3 Phase Outlet                                   | \$484.00   | \$556.50   | \$726.00                                  |
| 30 Amp 120/208 Volt<br>Single Phase Outlet                              | \$383.50   | \$441.00   | \$575.50                                  |

## PERSONNEL AND SERVICES RATES

### ELECTRICAL SERVICES

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|   |            |            |            |
|---|------------|------------|------------|
| 30 Amp 120/208 Volt<br>3 Phase Outlet                                       | \$561.00   | \$645.00   | \$841.50   |
| 50 Amp 220 Volt<br>Range Outlet   | \$520.00   | \$598.00   | \$780.00   |
| 60 Amp 120/208 Volt<br>Single Phase Outlet                                  | \$656.50   | \$755.00   | \$985.00   |
| 60 Amp 120/208 Volt<br>3 Phase Outlet                                       | \$840.00   | \$966.00   | \$1,260.00 |
| 100 Amp 120/208<br>Volt Single Phase<br>Outlet                              | \$987.50   | \$1,135.50 | \$1,481.50 |
| 100 Amp 120/208<br>Volt 3 Phase Outlet                                      | \$1,155.50 | \$1,329.00 | \$1,733.50 |
| Outdoor Electrical<br><br><b>Please speak to<br/>your Event<br/>Manager</b> | On Request | On Request | On Request |
| Over 100 Amps<br><br><b>Please speak to<br/>your Event<br/>Manager</b>      | On Request | On Request | On Request |

Note: Purchased power is dropped at the rear of the exhibit booths.

Minimum order per booth or exhibitor is a 15 Amp 120 Volt 1500 Watt Outlet.

Power conditioning and spike protection are the responsibility of the exhibitor.

# PERSONNEL AND SERVICES RATES

## ELECTRICAL SERVICES

Move-ins scheduled longer than 72 hours will have electrical assistance available on a quoted basis.

**\*A 25% discount will apply to Production or Commercial Power required for Proshow Audiovisual services.**

### ELECTRICAL EQUIPMENT RENTAL

| Electrical Equipment                | Advance Rate<br>(21 days prior to event move-in) | Standard Rate<br>(under 21 days to 48H prior to event move-in) | Late Rate<br>(48H prior to event move-in) |
|-------------------------------------|--|--|---|
| 4.6m (15')<br>Extension cord*       | \$22.00  | \$25.50  | \$33.00                                   |
| 7.6m (25')<br>Extension cord*       | \$36.50  | \$42.00  | \$55.00                                   |
| Power bar with<br>surge suppressor* | \$38.00  | \$43.50  | \$57.00                                   |

\*Does not include installation, labour or power supply.

### ELECTRICAL SERVICES STAFF

| Electrical Services Staff  | Advance Rate<br>(21 days prior to event move-in) | Standard Rate<br>(under 21 days to 48H prior to event move-in) | Late Rate<br>(48H prior to event move-in) |
|----------------------------|--|--|---|
| Electrician Labour         | \$182.50   | \$210.00   | \$274.00                                  |
| Standby Electrician Labour | \$182.50   | \$210.00   | \$274.00                                  |

Note: 4 hour minimum call for Electricians. Standby Electricians are required for Film Shoots and Special Events.

## PERSONNEL AND SERVICES RATES

### ELECTRICAL SERVICES

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Please contact your Event Manager or Exhibit Services add at 604 647 7480 or [exhibitservices@vancouverconventioncentre.com](mailto:exhibitservices@vancouverconventioncentre.com) for more information.

# EQUIPMENT RENTAL & OPERATOR SERVICES



# PERSONNEL AND SERVICES RATES

## EQUIPMENT RENTAL & OPERATOR SERVICES

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### INTRODUCTION

Rates may change based upon room rental charges. Prices are subject to change without notice and are subject to applicable taxes.

### SETUP EQUIPMENT

| Rate per Day  |         |
|---|---------|
| Lectern   | \$95.50 |
| Dance Floor   4'x4' sections, per section (up to a maximum of 224 sections / 60'x56') | \$10.00 |
| 4' x 8' Riser (per section) 32" – 48" high  | \$97.00 |
| 6' x 8' Riser (per section) 16" – 24" high  | \$97.00 |
| Draw Barrel   | \$35.00 |
| Easel 5'10"   | \$35.00 |
| Flipchart (includes paper & pens)   | \$52.50 |
| Whiteboard / Cork Board (includes pens & tacks)                                       | \$35.00 |
| Table with Linen & Skirting (6' table, 8' table, cocktail round, or 66" round)        | \$82.50 |
| Rope & Stanchion (6' section)   | \$19.50 |

\* Does not include installation, labour, or power supply.

### MOBILE EQUIPMENT

# PERSONNEL AND SERVICES RATES

## EQUIPMENT RENTAL & OPERATOR SERVICES

| Mobile Equipment                           | Advance Rate<br><br>(21 days prior to event move-in) | Standard Rate<br><br>(under 21 days to 48H prior to event move-in) | Late Rate<br><br>(48H prior to event move-in) |
|--|--|--|---|
| Forklift & Operator*                       | \$184.00/hr  | \$211.50/hr  | \$276.00/hr                                   |
| Scissor/Boom Lift & Operator*              | By quote   | By quote   | By quote                                      |
| Rate per Hour                              |  |  |   |
| Overtime Rate – after 8 consecutive hours  |  | 1.5 times booked rate  |   |
| Overtime Rate – after 12 consecutive hours |  | 2 times booked rate  |   |
| Canadian Statutory Holidays                |  | 1.5 times booked rate  |   |

Note: 4 hour minimum call for Mobile Equipment & Operators.

\*Only authorized Vancouver Convention Centre personnel may operate forklifts and scissor/boom lifts.

### CONTACT

Please contact your Event Manager for more information.

# EVENT STAFF & SERVICES

# PERSONNEL AND SERVICES RATES

## EVENT STAFF & SERVICES

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### INTRODUCTION

Prices are subject to change without notice and are subject to applicable taxes.

### LABOUR

|                                       | <b>Advance Rate</b><br><b>(21 days prior to event move-in)</b> | <b>Standard Rate</b><br><b>(under 21 days to 48H prior to event move-in)</b> | <b>Late Rate</b><br><b>(48H prior to event move-in)</b> |
|---------------------------------------|--|--|---|
| General Labour                        | \$83.00/hr   | \$95.50/hr   | \$124.50/hr   |
| Supervisor/Operator without a machine | \$108.50/hr  | \$125.00/hr  | \$163.00/hr   |

### MISCELLANEOUS

|                  | <b>Advance Rate</b><br><b>(21 days prior to event move-in)</b> | <b>Standard Rate</b><br><b>(under 21 days to 48H prior to event move-in)</b> | <b>Late Rate</b><br><b>(48H prior to event move-in)</b> |
|------------------|--|--|---|
| Event Host       | \$45.50/hr   | \$52.50/hr   | \$68.50/hr  |
| Coat Check Staff | \$45.50/hr   | \$52.50/hr   | \$68.50/hr  |

### SECURITY

|            | <b>Advance Rate</b><br><b>(21 days prior to event move-in)</b> | <b>Standard Rate</b><br><b>(under 21 days to 48H prior to event move-in)</b> | <b>Late Rate</b><br><b>(48H prior to event move-in)</b> |
|------------|--|--|---|
| Supervisor | \$54.00/hr   | \$62.00/hr   | \$108.00/hr   |

# PERSONNEL AND SERVICES RATES

## EVENT STAFF & SERVICES

|                              |            |            |             |
|------------------------------|------------|------------|-------------|
| Occupational First Aid (OFA) | \$60.00/hr | \$69.00/hr | \$120.00/hr |
| Event Guard                  | \$45.50/hr | \$52.50/hr | \$91.00/hr  |

### OVERTIME RATES

| Rate per Hour   |                       |
|---|-----------------------|
| Overtime Rate – after 8 consecutive hours                 | 1.5 times booked rate |
| Overtime Rate – after 12 consecutive hours                | 2 times booked rate   |
| Canadian Statutory Holidays                               | 1.5 times booked rate |
| Staffing additions made less than 48 hours prior to shift | 2 times booked rate   |

The minimum call out for Vancouver Convention Centre staff is 4 hours. Changes, additions, or cancellations to staffing must be made 48 hours prior to the start time of the requested shift (not including weekends or holidays) otherwise a minimum charge of 4 hours per staff will be incurred. Staffing additions made less than 48 business hours prior to a shift will incur additional charges. Cancellations during shifts will result in charges for the balance of each shift.

Depending on the event staffing level required for your event, supervisor and relief positions may also be required. Event staff requirements should be determined in conjunction with your Event Manager at least one month prior to your move-in date. Please contact your Event Manager for more information.

### CONTACT

Please contact your Event Manager for more information.

# HOUSEKEEPING SERVICES

# PERSONNEL AND SERVICES RATES

## HOUSEKEEPING SERVICES

### INTRODUCTION

Prices are subject to change without notice and are subject to applicable taxes.

### HOUSEKEEPING PATROLLERS AND SUPERVISORS

| Rate per Hour |         |
|---------------|---------|
| Patrollers    | \$45.50 |
| Supervisors   | \$51.00 |

### BOOTH VACUUMING, SHAMPOOING, OR DAMP MOP

|   | Advance Rate<br><br>(21 days prior to event move-in) | Standard Rate<br><br>(under 21 days to 48H prior to event move-in) | Late Rate<br><br>(48H prior to event move-in) |
|---|--|--|---|
| Booth vacuuming (over 200 sq ft)                        | \$0.43/sq ft nightly                                 | \$0.50/sq ft nightly   | \$0.65/sq ft nightly                          |
| Booth vacuuming (200 sq ft or less)                     | \$42.00 nightly flat rate                            | \$48.50 nightly flat rate  | \$63.00 nightly flat rate                     |
| Booth carpet shampooing or damp mop (over 200 sq ft)    | \$0.49/sq ft nightly                                 | \$0.57/sq ft nightly   | \$0.75sq ft nightly                           |
| Booth carpet shampooing or damp mop (200 sq ft or less) | \$78.00 nightly flat rate                            | \$89.50 nightly flat rate  | \$117.00 nightly flat rate                    |

### EVENT CLEANING

| Area            | Pre-clean | Nightly-clean | Post-clean |
|-----------------|-----------|---------------|------------|
| East Ballroom A | \$306.00  | \$405.00      | \$509.00   |

## PERSONNEL AND SERVICES RATES

### HOUSEKEEPING SERVICES

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|                     |            |            |            |
|---------------------|------------|------------|------------|
| East Ballroom B     | \$306.00   | \$405.00   | \$509.00   |
| East Ballroom C     | \$280.50   | \$372.00   | \$458.50   |
| East Exhibit Hall A | \$1,168.50 | \$1,543.50 | \$1,933.50 |
| East Exhibit Hall B | \$1,005.00 | \$1,514.00 | \$2,000.00 |
| East Exhibit Hall C | \$770.50   | \$1,161.50 | \$1,550.00 |
| West Ballroom A     | \$787.50   | \$1,045.50 | \$1,322.00 |
| West Ballroom B     | \$824.50   | \$1,045.50 | \$1,359.50 |
| West Ballroom C     | \$824.50   | \$1,092.00 | \$1,368.00 |
| West Ballroom D     | \$479.00   | \$639.50   | \$798.00   |
| West Exhibit Hall A | \$1,527.00 | \$2,289.50 | \$3,028.50 |
| West Exhibit Hall B | \$1,871.00 | \$2,786.00 | \$3,742.50 |
| West Exhibit Hall C | \$2,326.00 | \$3,499.50 | \$4,663.50 |

40-yard open bins are available for waste disposal at a rate of \$2,100.00 per bin ordered up to 21 days prior to move-in, a rate of \$2,415.00 per bin up to 48 hours prior to move-in, and a rate of \$3,150.00 per bin ordered 48 hours or less prior to move-in.

Additional labour charges will apply for staff to sort waste and ensure landfill material is not comingled with recyclable metal and wood products.

Cleaning charges for events with unique aspects will be assessed on a per-event basis and quotes will be provided accordingly.



# PERSONNEL AND SERVICES RATES

## HOUSEKEEPING SERVICES

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Please contact your Event Manager for more information.

### CONTACT

Please contact your Event Manager for more information.

# PLUMBING SERVICES

# PERSONNEL AND SERVICES RATES

## PLUMBING SERVICES

### INTRODUCTION

All plumbing services are sold on a per booth/exhibitor basis and prices are per Event. Due to limited access to water sources on the exhibit floor, it is important to include your Event Manager in any plans for plumbing requirements. Plumbing services are not available in the ballrooms. Prices are subject to change without notice and are subject to applicable taxes.

### PLUMBING EQUIPMENT

| Standard Installations<br>(Exhibit Halls)   | Advance Rate<br><br>(21 days prior to event move-in) | Standard Rate<br><br>(under 21 days to 48H prior to event move-in) | Late Rate<br><br>(48H prior to event move-in) |
|---|--|--|---|
| Self-contained, Triple basin stainless steel sink<br>Hot/Cold Water Supply, 5 gal tank, no plumbing | \$TBD  | \$TBD  | \$TBD   |
| Plumbed, Triple basin stainless steel sink<br>Hot/Cold Water Supply and Drain                       | \$876.50   | \$1,008.00   | \$1,315.00                                    |
| Plumbed, Single basin laundry sink, Cold Water Supply and Drain                                     | \$518.50   | \$596.50   | \$778.00                                      |
| Cold Water Supply and Drain   | \$397.00   | \$456.50   | \$595.50                                      |
| Cold Water Supply Only  | \$297.50   | \$342.00   | \$446.50                                      |
| Hot Water Supply Only   | \$599.00   | \$689.00   | \$898.50                                      |
| Tank fill & empty (less than 50 imperial gallons)   | \$201.00   | \$231.00   | \$301.50                                      |

### PLUMBING SERVICES STAFF

# PERSONNEL AND SERVICES RATES

## PLUMBING SERVICES

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| Plumbing<br><br>Services<br>Staff | Advance Rate<br><br>(21 days prior to<br>event move-in) | Standard Rate<br><br>(under 21 days to<br>48H prior to event<br>move-in) | Late Rate<br><br>(48H prior to<br>event move-<br>in) |
|-----------------------------------|---|--|--|
| Plumber<br>Labour                 | \$182.50  | \$210.00   | \$274.00   |
| Standby<br>Plumber<br>Labour      | \$182.50  | \$210.00   | \$274.00   |

Note: 4 hour minimum call for Technicians.

Please contact your Event Manager or Exhibit Services add at 604 647 7480 or [exhibitservices@vancouverconventioncentre.com](mailto:exhibitservices@vancouverconventioncentre.com) for more information.

### CONTACT

Please contact your Event Manager or Exhibit Services add at 604 647 7480 or [exhibitservices@vancouverconventioncentre.com](mailto:exhibitservices@vancouverconventioncentre.com) for more information.

# RIGGING SERVICES

# PERSONNEL AND SERVICES RATES

## RIGGING SERVICES

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### INTRODUCTION

Riggit Services Inc. is a full-service rigging company with over 20 years' experience in the corporate event arena. We offer innovative, safe, and economical rigging solutions with services ranging from consultation, rentals, rigging plot design to installation and on-site technical expertise.

We offer innovative rigging systems for everything you need to hang including:

- Lighting
- Audio
- Video projection
- Drapes and soft goods
- Displays and banners
- Pyrotechnics and special effects
- Scenic décor
- Scenic carpentry
- Signage and banners

As a key rigging supplier to clients across Canada and the United States, our goal is to meet our clients' needs – every time. If we don't have it, we'll find it. If we can't find it, we'll make it. We will supply any gear required including:

- Electric Chain Hoists
- Manual Chain Hoists
- Aircraft cable
- Key clamps
- Span sets
- GAC Flex
- Beam clamps
- Lifting slings
- Straps
- Pipes
- Swaggers
- Trollies
- Truss
- Shackles
- Chain motors

As the facility's exclusive rigging supplier, we maintain offices at the Vancouver Convention Centre and are always available to answer your questions. Our extensive on-site inventory allows us to give you full rigging support without costly rush couriers when last-minute items are required.

### RIGGING SERVICES RATES

# PERSONNEL AND SERVICES RATES

## RIGGING SERVICES

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| Rate per Hour |          |
|---------------|----------|
| Head Rigger   | \$118.50 |
| Lead Rigger   | \$111.00 |
| Rigger        | \$106.00 |

### OVERTIME RATES

| Rate per Hour                              |                       |
|--|-----------------------|
| Overtime Rate – after 8 consecutive hours  | 1.5 times booked rate |
| Overtime Rate – after 12 consecutive hours | 2 times booked rate   |
| Midnight to 07:00                          | 1.5 times booked rate |
| Canadian Statutory Holidays                | 2 times booked rate   |

Note: The minimum call-out rate for Rigg-it Services staff is 4 hours.

All calls booked longer than 8 hours are subject to an 8 hour minimum.

Changes, additions, or cancellations to staffing must be made 2 business days prior to the start time of the requested shift (not including weekends or holidays) otherwise a minimum charge of 4 hours per staff will be incurred.

A meal penalty (2 times the applicable rate) will be applied starting at the 5 hour mark for any staff who does not receive a meal break.

Staffing additions made less than 2 business days prior to a shift will incur additional charges.

Crew requests made outside of regular business hours will have a \$200 non-refundable deposit applied and any crew booked will start at 1.5 times rate.

### CONTACT

Prices are subject to change without notice and are subject to applicable taxes. Please contact Rigg-it Services Inc. for a customized quote at [vccinquiries@riggit.com](mailto:vccinquiries@riggit.com).

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# SPECIALTY LIGHTING SERVICES



# PERSONNEL AND SERVICES RATES

## SPECIALTY LIGHTING SERVICES

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### INTRODUCTION

RiggIt Services Inc. is a full-service rigging company with over 20 years' experience in the corporate event arena. We offer innovative, safe, and economical lighting solutions.

As a full-service company, we offer lighting design services, supervision of event installation and crew management, load in/out and show crews, production management, and technical direction. Our large inventory includes equipment from the following manufacturers:

- Martin
- Robert Juliat
- ETC
- MA Lighting
- Spectrum
- Elation
- Chauvet
- Rosco
- Appollo Design Technology

The following is a sample of our inventory; however, we are also able to source items that are not listed. Please contact us for more information, including rental rates.

#### **Automated Fixtures**

Rogue Outcast 1L Beam IP65, Rogue Outcast 2x Wash IP65, Martin MAC Quantum, MAC Viper, MAC 350, MAC 101, MAC Aura, MAC Aura PXL, MAC Encore, MAC Axiom, Mac Ultra, MAC Axiom, Rogue Outcast Beam, Rogue Outcast Elation ZE-37, Elation, and Elation platinum Beam will add excitement to your event. Automated fixtures allow for an amazing amount of versatility in every specialty lighting scenario.

#### **LED Fixtures**

Prolights Eclipse LED Lekos, Elation Fresnel KL8, Ovation Mini Fresnel 50TZ, Color Force 12 and 72, Color Blaze, Studio Force 12, and Elation Par.

#### **Consoles**

Full MA3 Series, Full MA2 Series, including OnPC, M2Go, Colorsourc20, Leprechaun 612 and 6ch Pocket Console. We have the gear to program your show, from a breakout session to the evening galas or a rock concert.

#### **Conventional Fixtures**

ETC S4 Lekos, S4 Par, and S4 Fresnel. With our extensive selection of conventional fixtures, we guarantee you will always have the best fixture for your needs, keeping guests focused on your message.

#### **Effects**

Hazers, smoke machines, fans.

# PERSONNEL AND SERVICES RATES

## SPECIALTY LIGHTING SERVICES

### Follow Spots

Lycian 1.2 spot and M2 Lycian 2.5 HMI.

### Ground-Supported Lifts

ST25 Genie, ST-132, Avenger Triple Rise, and Base and Boom as well as custom heavy duty ground supported truss structure capable of weights in excess of 15,000 lbs.

### Motor & Chain Falls

Kito 1 ton chain falls, CM 2 ton, CM 1 ton, CM ½ ton, and CM ¼ motors, Chain Master.

### Theatrical Drapes

Velour drapes, fibre optic star drops, and cycloramas will add versatility to your stage. Ask us about our large inventory of soft goods for your event.

### Truss

12", 16" and 20"x30" heavy duty box truss is available as the standard for most projects. We also have 2D 12" truss to build custom boxes.

## GOBO PROJECTION

| Rate per Event   |          |
|--|----------|
| Gobo Projection Package – East Building Atrium Waterfall | \$350.00 |
| Custom Steel Gobo  | \$250.00 |

## LIGHTING SERVICE RATES

| Rate per Hour         |         |
|-----------------------|---------|
| Crew Chief            | \$87.50 |
| Moving Light Operator | \$91.50 |
| Corporate GT          | \$62.00 |
| Lead Hand             | \$69.00 |
| Lighting Hand         | \$62.50 |

## OVERTIME RATES

# PERSONNEL AND SERVICES RATES

## SPECIALTY LIGHTING SERVICES

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| Rate per Hour                              |                       |
|--|-----------------------|
| Overtime Rate – after 8 consecutive hours  | 1.5 times booked rate |
| Overtime Rate – after 12 consecutive hours | 2 times booked rate   |
| Midnight to 07:00                          | 1.5 times booked rate |
| Canadian Statutory Holidays                | 2 times booked rate   |

Note: The minimum call-out rate for RiggIt Services staff is 4 hours.

All calls booked longer than 8 hours are subject to an 8 hour minimum.

Changes, additions, or cancellations to staffing must be made 2 business days prior to the start time of the requested shift (not including weekends or holidays) otherwise a minimum charge of 4 hours per staff will be incurred.

A meal penalty (2 times the applicable rate) will be applied starting at the 5 hour mark for any staff who does not receive a meal break.

Staffing additions made less than 2 business days prior to a shift will incur additional charges.

Crew requests made outside of regular business hours will have a \$200 non-refundable deposit applied and any crew booked will start at 1.5 times rate.

### CONTACT

Prices are subject to change without notice and are subject to applicable taxes. Please contact RiggIt Services Inc. for a customized quote at [vccinquiries@riggit.com](mailto:vccinquiries@riggit.com).

# TELE- COMMUNICATIONS & TECHNOLOGY SERVICES

# PERSONNEL AND SERVICES RATES

## TELECOMMUNICATIONS & TECHNOLOGY SERVICES

### INTRODUCTION

Bell Canada is the exclusive supplier of telecommunications and technology services at the Vancouver Convention Centre. Event rates are up to three days; exhibitors/booths are on a per booth basis. Rental equipment is the property of the facility and must be returned to the technical services staff; charges apply for equipment not returned. Rates do not include taxes and are subject to change without notice. Please advise suppliers and contractors of our exclusivity policies.

### VOICE CONNECTIVITY

|   | Advance Rate<br><br>(21 days prior to event move-in) | Standard Rate<br><br>(under 21 days to 48H prior to event move-in) | Late Rate<br><br>(48H prior to event move-in) |
|---|--|--|---|
| IP Telephone or Fax Line (IP Telephone includes 1 IP phone set, North America long distance & popular calling features) | \$295.00   | \$335.00   | \$395.00                                      |
| Audio Conferencing  | By quote   | By quote   | By quote                                      |
| Conference Speaker Phone – One Day  | \$405.00   | \$455.00   | \$495.00                                      |
| Conference Speaker Phone – Two Day  | \$515.00   | \$565.00   | \$615.00                                      |
| Conference Speaker Phone – Event Rate   | \$650.00   | \$695.00   | \$750.00                                      |

### DATA CONNECTIVITY

|  | Advance Rate<br><br>(21 days prior to event move-in) | Standard Rate<br><br>(under 21 days to 48H prior to event move-in) | Late Rate<br><br>(48H prior to event move-in) |
|--|--|--|---|
|  |  |  |   |

## PERSONNEL AND SERVICES RATES

### TELECOMMUNICATIONS & TECHNOLOGY SERVICES

|  |             |             |             |
|--|-------------|-------------|-------------|
| Wired Internet –<br>Shared Bandwidth –<br>event rate               | \$1,465.00  | \$1,570.00  | \$1,675.00  |
| Wired Internet –<br>Shared Bandwidth –<br>daily rate               | \$520.00    | \$625.00    | \$835.00    |
| Wired Internet – Each<br>Additional Device                         | \$170.00    | \$180.00    | \$190.00    |
| Wired Internet–<br>30Mbps Dedicated<br>Bandwidth – event<br>rate   | \$5,140.00  | \$5,295.00  | \$5,595.00  |
| Wired Internet –<br>30Mbps Dedicated<br>Bandwidth – daily<br>rate  | \$1,885.00  | \$1,990.00  | \$2,095.00  |
| Wired Internet–<br>50Mbps Dedicated<br>Bandwidth – event<br>rate   | \$8,185.00  | \$8,605.00  | \$9,025.00  |
| Wired Internet –<br>50Mbps Dedicated<br>Bandwidth – daily<br>rate  | \$3,040.00  | \$3,250.00  | \$3,460.00  |
| Wired Internet –<br>100Mbps Dedicated<br>Bandwidth – event<br>rate | \$12,795.00 | \$13,495.00 | \$14,485.00 |

## PERSONNEL AND SERVICES RATES

### TELECOMMUNICATIONS & TECHNOLOGY SERVICES

|  |              |               |                   |
|--|--------------|---------------|-------------------|
| Wired Internet –<br>100Mbps Dedicated<br>Bandwidth – daily<br>rate               | \$4,595.00   | \$4,795.00    | \$5,075.00        |
| Wired Internet –<br>1Gbps Dedicated<br>Bandwidth – event<br>rate                 | \$41,995.00  | \$44,095.00   | \$46,195.00       |
| Wired Internet –<br>1Gbps Dedicated<br>Bandwidth – daily<br>rate                 | \$15,745.00  | \$16,795.00   | \$17,845.00       |
| Wired Internet – Each<br>Additional 1Gbps<br>Dedicated Bandwidth<br>– daily rate | \$6,295.00   | \$7,240.00    | \$9,340.00        |
| Each additional<br>device  | \$170.00     | \$180.00      | \$190.00          |
| Each additional<br>dedicated wired<br>location (per location)                    | \$795.00     | \$895.00      | \$995.00          |
| Internal Network<br>VLAN Drop Location   | \$795.00     | \$895.00      | \$995.00          |
| Each additional<br>device (per device)   | \$170.00     | \$180.00      | \$190.00          |
| Switch – 8 port rental   | \$75.00      | \$75.00       | \$75.00           |
| <b>Wi-Fi Services</b>  | <b>1 Day</b> | <b>2 Days</b> | <b>Event Rate</b> |

## PERSONNEL AND SERVICES RATES

### TELECOMMUNICATIONS & TECHNOLOGY SERVICES

|  |   |            |            |
|--|---|------------|------------|
| Delegate Wi-Fi, 10 Mbps<br>(for Meeting rooms and<br>pre-function areas, not<br>available in Exhibit Halls)  | \$19.95   | \$34.95    | \$54.95    |
| Delegate Wi-Fi, Multiuser<br>Access Code for up to 10<br>devices, 10 Mbps (for<br>Meeting rooms and pre-<br>function areas, not<br>available in Exhibit Halls) | \$155.00  | \$280.00   | \$435.00   |
| Enhanced and/or Exhibitor<br>Wi-Fi, 30Mbps, <i>available<br/>everywhere</i> - 1 Access Code  | \$158.00  | \$275.00   | \$415.00   |
| Enhanced and/or Exhibitor<br>Wi-Fi, 30Mbps, <i>available<br/>everywhere</i> - 3 Access<br>Codes  | \$290.00  | \$415.00   | \$625.00   |
| Enhanced and/or Exhibitor<br>Wi-Fi, 30Mbps, <i>available<br/>everywhere</i> - 5 Access<br>Codes  | \$520.00  | \$625.00   | \$835.00   |
| Enhanced and/or Exhibitor<br>Wi-Fi, 30Mbps, <i>available<br/>everywhere</i> - 1 Multiuser<br>Code for up to 10 Devices   | \$940.00  | \$1,045.00 | \$1,255.00 |
| Customized Solutions   | Customized delegate networks, private networks<br>(WPA2) or custom wireless solutions are available by<br>quote |            |            |



# PERSONNEL AND SERVICES RATES

## TELECOMMUNICATIONS & TECHNOLOGY SERVICES

|  |  |
|--|--|
| <p>Wi-Fi Internet</p> <p>Client provided Wi-Fi APs are <b>not</b> permitted in the Vancouver Convention Centre</p> | <p>Can be purchased on-site via the internet portal.</p> <p>Delegate Wi-Fi service is not available in the Exhibit Halls. Free Wi-Fi is available in the East building Coal Harbour Café and the West building LOT185 Café + Wine Bar.</p> |
|--|--|

### BROADCAST SOLUTIONS

|   | Advance Rate<br>(21 days prior to event move-in) | Standard Rate<br>(under 21 days to 48H prior to event move-in) | Late Rate<br>(48H prior to event move-in) |
|---|--|--|---|
| Point to Point In-Building Broadcast Transmit | \$1,200.00                                       | \$1,380.00   | \$1,795.00                                |
| Point to Point In-Building Broadcast Receive  | \$325.00   | \$395.00   | \$495.00                                  |
| Bell IPTV/CATV Drop (each)                    | \$395.00   | \$495.00   | \$595.00                                  |

### DIGITAL SIGNAGE

|  | Advance Rate<br><br>(21 days prior to event move-in) | Standard Rate<br><br>(under 21 days to 48H prior to event move-in) | Late Rate<br><br>(48H prior to event move-in) |
|--|--|--|---|
| Media Wall – Main Entrance 15 sec spot/day | \$740.00   | \$840.00   | \$950.00                                      |

PERSONNEL AND SERVICES RATES

TELECOMMUNICATIONS & TECHNOLOGY SERVICES

|   |            |            |            |
|---|------------|------------|------------|
| Media Wall – Main Entrance full time/day  | \$1,575.00 | \$1,880.00 | \$1,950.00 |
| Digital Pre-Function Screens – (per screen/per day)   | \$370.00   | \$475.00   | \$575.00   |
| Digital Pre-Function Screens – a (per screen/per event)   | \$740.00   | \$880.00   | \$980.00   |
| Digital Meeting Room Screens – per day, up to 5 rooms (additional rooms available by quote)           | \$315.00   | \$345.00   | \$465.00   |
| Digital signs – Meeting Room Screens – per event, up to 5 rooms (additional rooms available by quote) | \$900.00   | \$990.00   | \$1,180.00 |

MISCELLANEOUS  
EXCLUSIVE  
TECHNOLOGY SERVICES

|                                       | Advance Rate<br><br>(21 days prior to event move-in)         | Standard Rate<br><br>(under 21 days to 48H prior to event move-in) | Late Rate<br><br>(48H prior to event move-in) |
|---------------------------------------|--|--|---|
| Call Centre Solution                  | By quote. Solutions may be customized based on client needs. |  |   |
| Beam Robots – Virtual Presence Device |  |  |   |

TECHNICAL SERVICES  
STAFF

# PERSONNEL AND SERVICES RATES

## TELECOMMUNICATIONS & TECHNOLOGY SERVICES

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| Rate per Hour   |          |
|---|----------|
| Technical Labour – Weekdays until 5 pm  | \$105.00 |
| Technical Labour – Weekdays after 5 pm, Weekends, and Canadian Statutory Holidays | \$135.00 |
| Engineering / Digital Signage Time  | \$145.00 |

### CONTACT

Please contact Bell for a customized quote at 604 647 7377.